**Please be advised**: COVID has significantly impacted the enrollment numbers and expenditures. Proposers should not use current data provided below to project enrollment numbers. **Proposer should use the program budgets below in the NEWDB response when submitting proposed activities.**

# Technical Assistance Questions Received and NEWDB Response

Could you provide the current program performance?

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Negotiated Performance** |  |  | **First Quarter** | **Second Quarter** |
| **PY 2020** | **Measure** | **Negotiated Goal** | **Actual Performance** | **Actual Performance** |
| Adult | Employment Rate Q2 | 68.00% | 73.30% | 68.97% |
| Employment Rate Q4 | 69.00% | 72.70% | 63.33% |
| Median Earnings | $5,500 | $5,823 | $3,789 |
| Credential Rate | 68.00% | 64.70% | 75.00% |
| Measurable Skill Gains | 56.00% | 33.30% | 50.00% |
| DLW | Employment Rate Q2 | 77.00% | 83.30% | 66.67% |
| Employment Rate Q4 | 77.00% | 83.30% | 100% |
| Median Earnings | $8,100 | $5,896 | $8,544 |
| Credential Rate | 75.00% | 60.00% | 50.00% |
| Measurable Skill Gains | 65.00% | 16.70% | 72.73% |
| Youth | Employment Rate Q2 | 72.00% | 60.00% | 81.82% |
| Employment Rate Q4 | 73.00% | 77.80% | 85.71% |
| Median Earnings | $3,900 | $3,272 | $4,336 |
| Credential Rate | 59.00% | 75.00% | 100.00% |
| Measurable Skill Gains | 57.00% | 0.00% | 33.00% |

**How many active participants are enrolled in each funding stream?**

**NEWDB Response:**

Adult-69

DLW-26

Youth-16

These numbers change daily due to continued enrollment and client exits

**How many participants are in follow-up?**

**NEWDB Response:** 62

These numbers change daily based on clients completing follow-up and new exiters entering follow-up

How many participants were enrolled in an OJT?

How much was spent on OJT last year?

How many participants were enrolled in a WEX?

How much was spent on WEX last year?

What were the supportive services costs for the program year?

**NEWDB Response:**

$17,000 Supportive Service Total Budget

$305,341 Training Total Budget

$460,000 Work Based Learning Total Budget

**How many participants were enrolled in an OJT?**

**NEWDB Response**: Three

**What was the average salary?**

**NEWDB Response**: $15.00/hour (50% reimbursement Rate) 1040 Hours

**How much was spent on OJT last year?**

**NEWDB Response:**

PY 19-$11,769.00

PY 20- $3465.00 YTD

**How many participants were enrolled in a WEX?**

**NEWDB Response:** 18 YTD

**What was the average salary?**

**NEWDB Response:** $12.84

**How much was spent on WEX last year?**

**NEWDB Response:** PY 20 YTD--$91,103.25

**What were the supportive services costs for the program year?**

**NEWDB Response:** PY 20- $4306 YTD

**Do the staff cover more than one center? If so, what is the staffing pattern?**

**NEWDB Response**: No

**What are the current staffing salary range by position?**

**NEWDB Response:**

Project Lead: 50-52K

Career Coaches: $35,360-$35,880

**Can you provide the resumes for the current staff?**

**NEWDB Response**: Resumes will be provided upon award of the successful bidder.

**Do we need to budget for facilities costs at the One-Stop Job Center? If so, is there an estimate of operational costs and what expenses are included**?

**NEWDB Response**: Please page 25 of the RFP. No system costs should be included in the proposer’s budget.

**Will you provide the Budget in an Excel document?**

**NEWDB Response**: The NEWDB does not have a budget to include

**How long has the current provider been working in the Northeast region?**

**NEWDB Response**: 2020

**Will there be an interview/oral presentation?**

**NEWDB Response:** No

**What are the award notification procedures and the date of notification?**

**NEWDB Response:** Please see page three of the RFP for the date of notification. The POC for the successful bidder will be notified.

**Are your customer files electronic or paper/hard copy?**

**NEWDB Response:** electronic

**What data management system is used? VOS or MIS?**

**NEWDB Response:** AJLA

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